

# BCS Foundation Certificate in Business Analysis

## The Business Change Life Cycle -

## The role of the Business Analyst in the business change life cycle

- · Producing the business case
- · Other roles in the business change life cycle

## The framework for business analysis activities

- Relating business analysis to strategic analysis, definition, and IT systems analysis
- · The holistic approach to business analysis

# **Understanding the Strategic Context –**

## Analysing the business environment

- · Internal and external environments
- Analysing the business with SWOT analysis

#### Developing business metrics

- Identifying your Critical Success Factors (CSF)
- Creating Key Performance Indicators (KPI)
- Identifying critical success with the Balanced Business Scorecard

## Project Discipline for Business Analysis Studies -

- Reading the Terms of Reference or Project Initiation Document
- OSCAR (objectives, scope, constraints, authority and resources)
- · What does the business wish to achieve and deliver?
  - Creating SMART objectives





# **Understanding the Business Situation –**

## Stakeholder identification

- · Using the Stakeholder wheel
- · Overview of investigative techniques

## Representing a holistic view of the business situation

- Generating Rich pictures
- · Making Mind Maps

# Analysing Stakeholder Perspectives –

## Stakeholder analysis and management

- Power/Interest Grid
- Stakeholder management strategies

# Identifying and defining different perspectives

- · Contrasting different stakeholder perspectives
- · Analysing the root cause with CATWOE

## **Analysing and Modelling Business Activities –**

## **Developing a Business Activity Model**

- Depicting business perspectives with a Business Activity Model (BAM)
- Describing the BAM process and notation
- Identifying business events

### Analysing business rules

- · Distinguishing between business rule types
- · Recognising business rules levels of constraint

#### Building the consensus Business Activity Model

- Identifying differences between business activity models
- · Negotiating to resolve conflicts





## **Identifying Potential Solutions -**

## Gap analysis - comparing the ideal and existing systems

- · Outlining the gap analysis process
- Identifying inputs to, and outputs from, gap analysis

# Defining a new business model

- Exploiting areas for change processes, people, technology and organisation <u>Identifying requirements using business activity and business process models</u>
- Classifying models that document and analyse requirements
- Recognising data/processing requirements



